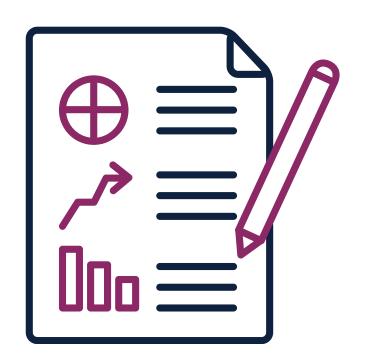
Polskie Forum HR

The HR Service Market 2025

Methodology

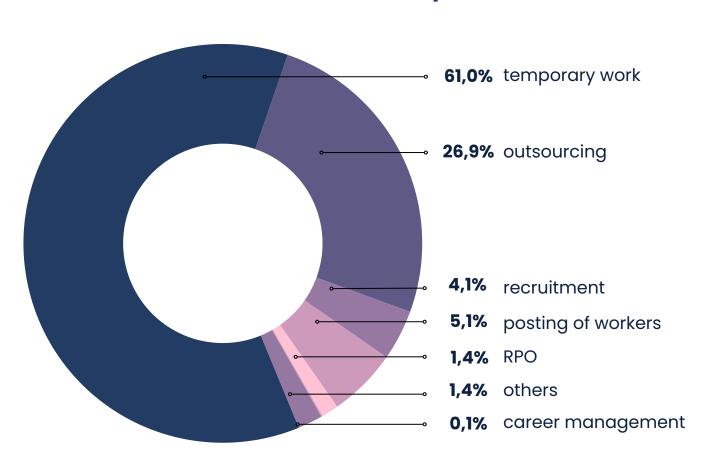


The data presented in the report refers to the results of 33 entities affiliated with the Polish HR Forum (PFHR) achieved in the second quarter of 2025 (2Q2025). As an affiliated entity may be a capital group, the data concerns a total of 74 companies.

The value of the HR services market 2Q2025



Total turnover of PFHR members by service



1 835 mln PLN total turnover of PFHR members in 2Q2025

14% year-on-year increase

Market growth/decrease



Increase/decrease in total turnover compared to the same quarter of the previous year



Year-on-year market dynamics



Year-on-year increase/decrease in turnover



Quarter-on-quarter market dynamics



Quarter-on-quarter increase/decrease in turnover



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Ranking of the largest PFHR companies in 2Q2025

| | Total turnover | | Agency work | | Recruitment | | Outsourcing |
|-----|------------------------|-----|------------------------|-----|------------------|-----|------------------------|
| 1. | Randstad | 1. | Randstad | 1. | Gi Group Holding | 1. | Exact x Forestall |
| 2. | ManpowerGroup | 2. | ManpowerGroup | 2. | Michael Page | 2. | Hays |
| 3. | Gi Group Holding | 3. | Grupa Adecco | 3. | Randstad | 3. | Devire |
| 4. | Grupa Adecco | 4. | Gi Group Holding | 4. | Hays | 4. | Randstad |
| 5. | Hays | 5. | Hays | 5. | Antal | 5. | Antal |
| 6. | Exact x Forestall | 6. | Trenkwalder | 6. | Devire | 6. | Grupa Adecco |
| 7. | Trenkwalder | 7. | Job Impulse | 7. | ManpowerGroup | 7. | ManpowerGroup |
| 8. | Interkadra by Synergie | 8. | OTTO Work Force | 8. | Grupa Adecco | 8. | Interkadra by Synergie |
| 9. | OTTO Work Force | 9. | Interkadra by Synergie | 9. | Talent Place | 9. | Gi Group Holding |
| 10. | Contrain | 10. | JAGA Recruitment | 10. | IDES | 10. | People |

Ranking of the largest PFHR companies in 2Q2025

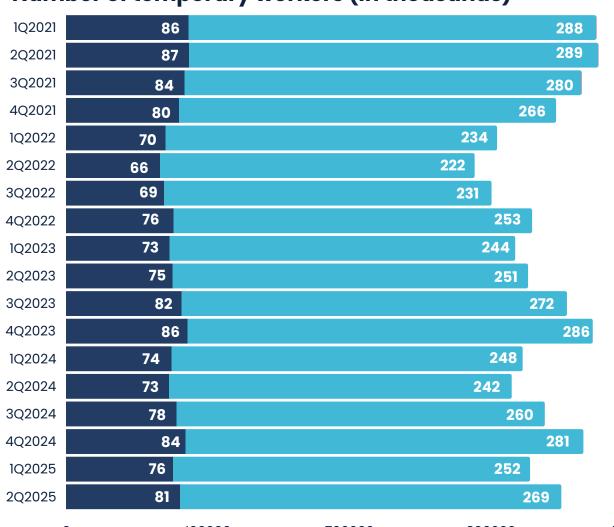


| Posting of workers | | | RPO | | International recruitment | | Career management | |
|--------------------|------------------------|-----|---------------------|-----|---------------------------|----|-------------------|--|
| 1. | Contrain | 1. | ManpowerGroup | 1. | OTTO Work Force | 1. | Randstad | |
| 2. | Flowork (IPF Group) | 2. | Randstad | 2. | Michael Page | 2. | ManpowerGroup | |
| 3. | Interkadra by Synergie | 3. | Hays | 3. | Work Force | 3. | Hays | |
| 4. | Trenkwalder | 4. | GI Group Holding | 4. | 24/7 DRIVE | | | |
| 5. | Job Impulse | 5. | Yabimo | 5. | Talent Place | | | |
| 6. | Randstad | 6. | Antal | 6. | Antal | | | |
| | | 7. | Devire | 7. | Interkadra by Synergie | | | |
| | | 8. | Talent Place | 8. | Flowork (IPF Group) | | | |
| | | 9. | Trenkwalder | 9. | Ahoy Career | | | |
| | | 10. | Flowork (IPF Group) | 10. | Orienta | | | |

Number of temporary workers



Number of temporary workers (in thousands)





year-on-year increase



increase



82%

percentage of employment contracts concluded by PFHR member companies with temporary workers

- Poland (estimation)
- PFHR

Temporary workers profile



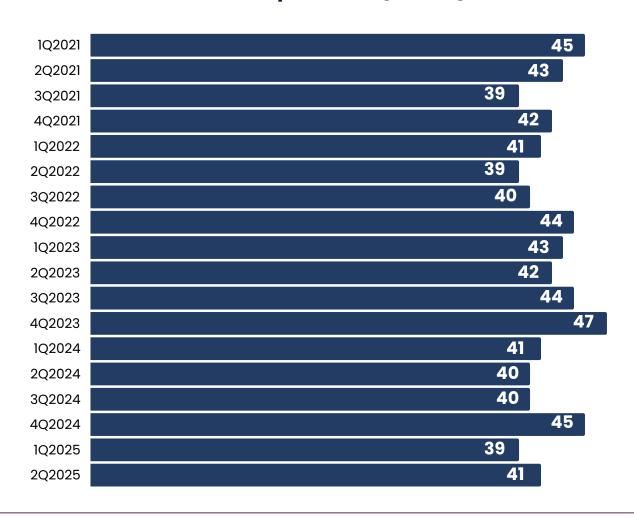




Temporary work - FTE



FTE in PFHR - full time equivalent (thous.)





Value of the temporary work



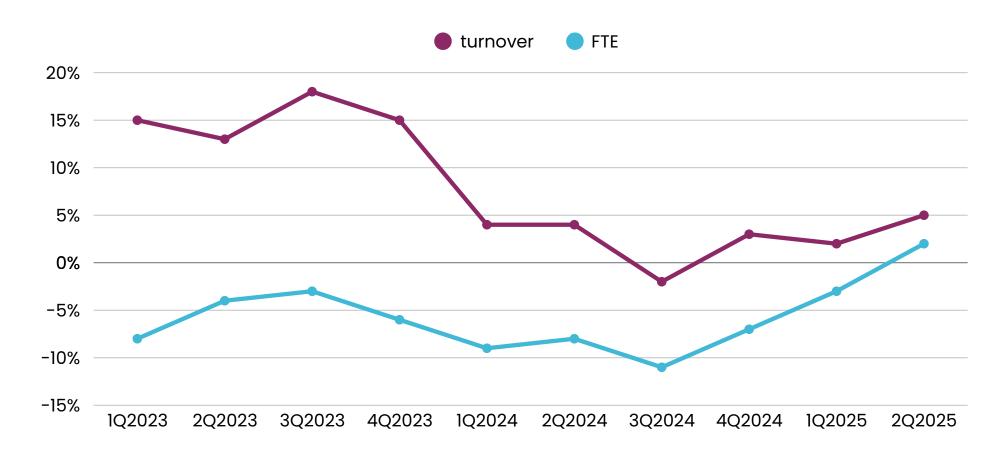
Temporary work turnover of PFHR member companies (in millions PLN)



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Temporary work – year-on-year changes

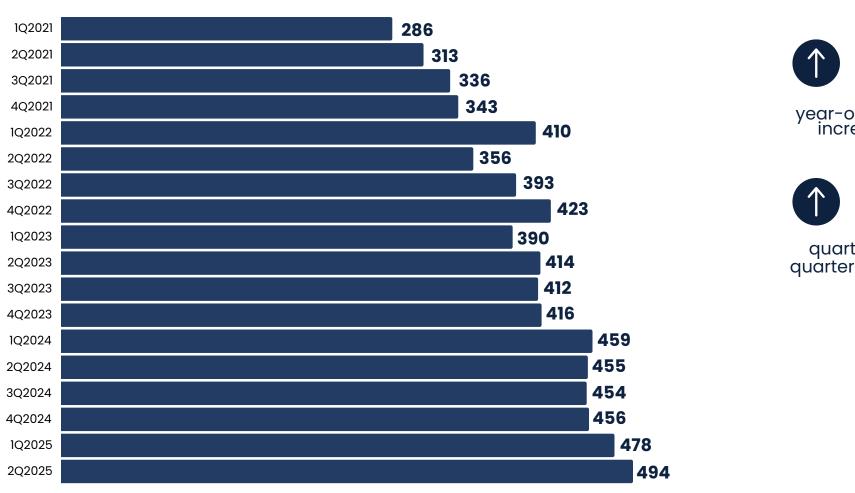
Increase/decrease in turnover and FTE compared to the same quarter of the previous year



Outsourcing



Turnover of PFHR member companies in outsourcing (in millions PLN)









quarter-onquarter increase

Recruitment



Turnover of PFHR member companies in recruitment services (in millions PLN)





8%

year-on-year decrease in the value of the recruitment market for Polish employers



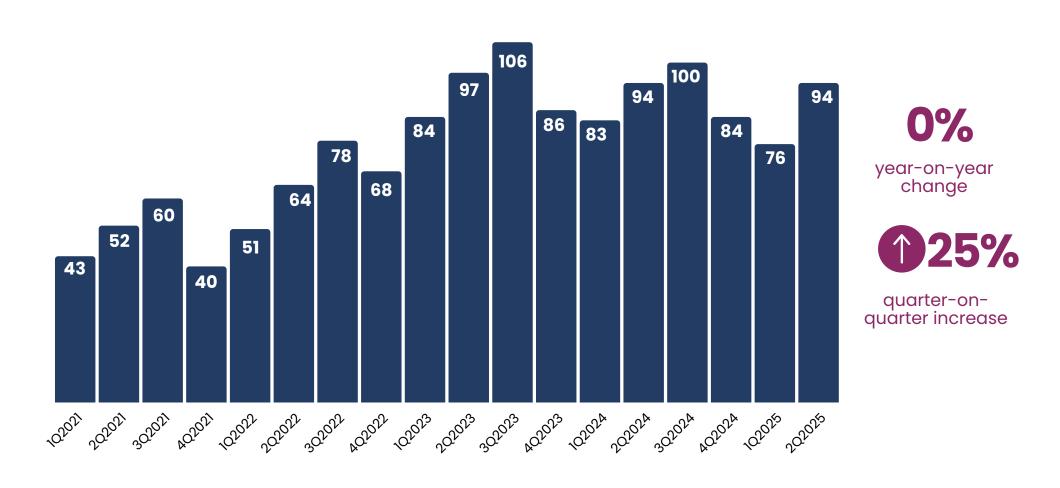
11%

year-on-year decrease in the value of the recruitment market to foreign employers

Posting of workers

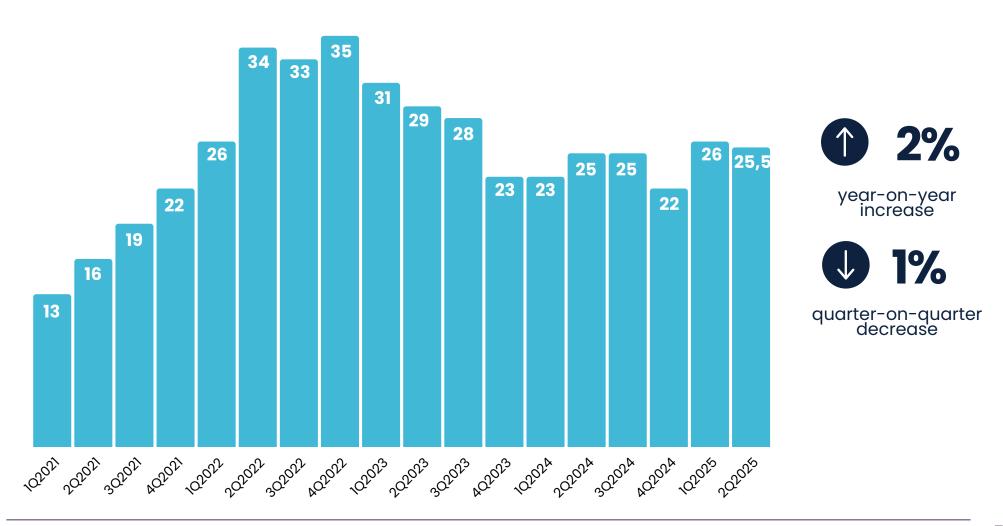


Turnover of PFHR member companies for the posting of workers (in millions PLN)





Turnover of PFHR member companies for the RPO (in millions PLN)





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